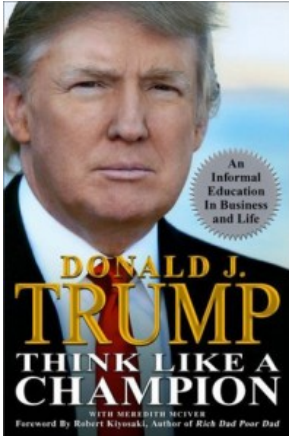


## Think Like A Champion: An Informal Education in Business and Life (2009)



### FOREWORD

by **Robert Kiyosaki**

One of the benefits of working with Donald is observing him in action in real life. Over the years, I have gotten to know the real Donald, as well as the “celebrity Donald.” I have found he is the same person . . . In fact he is actually bigger in real life than his celebrity.

Working with him, I have observed him thinking, then listened to his thoughts become words and his thoughts and words become actions. In most instances, his thoughts, words, and actions are the same. Maybe this is why he is direct and blunt. He can be blunt because his thoughts, words, and actions are integrated, congruent, operating as one.

Many of us know people who are, actually, three people. They think one thing, say something else, and do not do what they say or think. I have observed these kinds of people, who are really three people, achieve limited success and live conflicted lives.

In early 1980, I lost my first major business. Losing everything was as horrible as you might expect. Losing everything gave power to the loser in me. Worst of all, I had lost confidence in myself. I knew what I had to do, but for some reason I simply did not do what I knew I had to do. My personal battle between 1980 and

1990 was to gain power over my own thoughts. To regain power over my thoughts, I began reading and listening to great thoughts from great people . . . and then made those thoughts mine. Slowly but surely, my business life began to turn and I began to win again. In 1987, just after the stock market crashed, I came across Donald's book *The Art of the Deal*. My wife Kim and I put aside everything we were doing and read that book. As the world was crashing down, we had the opportunity and benefit—through Donald's thoughts, words, and actions—to see the world of business. By 1994, Kim and I were financially free. In our quiet moments, Kim and I often discuss how Donald's book inspired us to go on, even though the world was crashing down around us. In 1997, reading his book *The Art of the Comeback* verified for us that we were following the thoughts of a great man. Very few people will talk publicly, much less write, about their mistakes, their lessons, and their comeback. In 2004, Kim and I met Donald for the first time. Obviously he did not know who we were, yet he was extremely gracious and we thanked him for sharing his thoughts through his books. In late 2006, Donald and I published our book, *Why We Want You To Be Rich: Two Men, One Message*. Fueled by our shared concern for people and our desire to teach, Donald and I collaborated on this book, predicting much of the financial chaos 2008 would bring. It is an honor to write this Foreword for his book, *Think Like a Champion*, because teaching me to think like a champion is the gift Donald has given my wife and me . . . a gift he shares with the world . . . a gift more valuable than money.